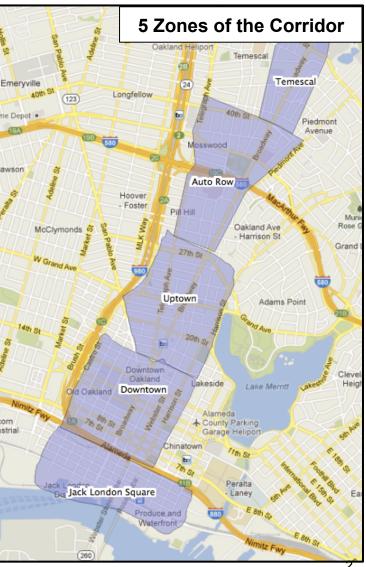
STREETLIGHTDATA

Final Report on the Broadway Corridor for Oakland Business Development Corporation February 13, 2013

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- This analysis analyzed the population that spent at least five minutes inside the "corridor" during October-November of 2012.
- The goal was to characterize those "users" by demographic and home/work locations.
- Data was used from cellular devices as well as GPS, traffic records, census, and more.





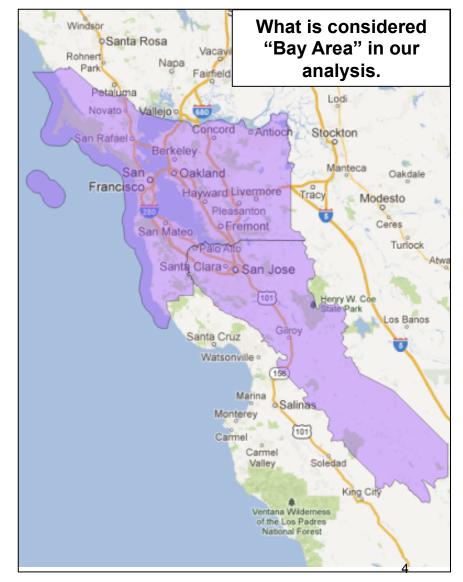
- The people who live and work within the corridor do not dominate usage.
 - Only ~7% of activities in the Corridor are performed by people who live in the Corridor.
 - Workers represent a higher percentage of users than residents.
 - Over the month, 50% of individual users lived at least 20km away from the corridor, and 25% lived outside the Bay Area.
 - Thus, the corridor is a cross roads for the Bay Area and beyond.
- Travel to the corridor is dominated by very short (<2.5mi) and very long (>15mi) trips. Each contribute about 25% of trips to the Corridor.
 - <u>Thus, we can identify distinct behavioral cohorts, which implies that different combinations of</u> <u>retail/services may appeal to different distance-from-home cohorts.</u>
- First Friday/Art Murmur in November coincided with <u>a ~35% increase in users</u> in the corridor in the evening compared to average Friday evenings.

• INCOME

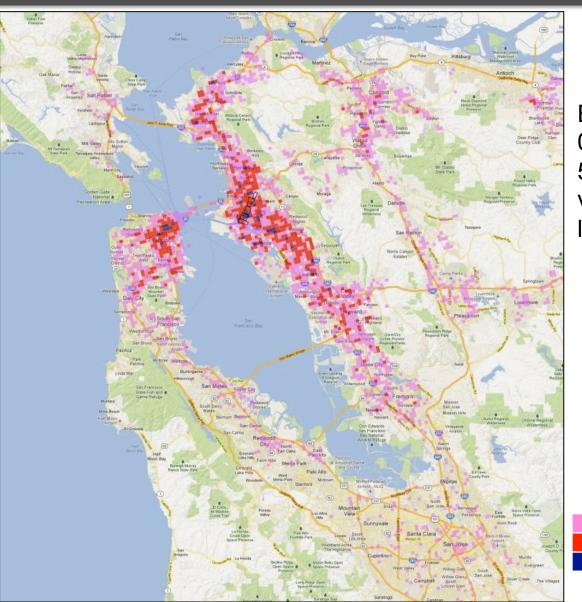
• The zones do not differ widely from each other demographically (with the exception of Temescal) probably because many users travel through and use the entire corridor. Uptown and Downtown do have a significantly higher percentage of people who work in the Corridor.



- "Corridor" = the area shown in purple on the previous slide.
- "Zone" = one of the five sub-areas shown on the previous slide.
- "Users" = the group of individuals who stop for at least five minutes in the zone or corridor.
- "Bay Area" = San Francisco and San Jose CBSAs, as shown on the map to the right.
- "Monthly" users: the set of individuals who visited at least once during the month. A individual who was in the corridor every day is counted 1 time.
- "Daily" or "Weekday" users: the mix of individuals in the corridor at any given moment on a weekday. Thus, if someone visits the corridor each day of the month, they are counted 30 times.

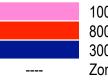


The Corridor Is a Cross Roads for the Bay Area (Home Locations for Each Monthly User)



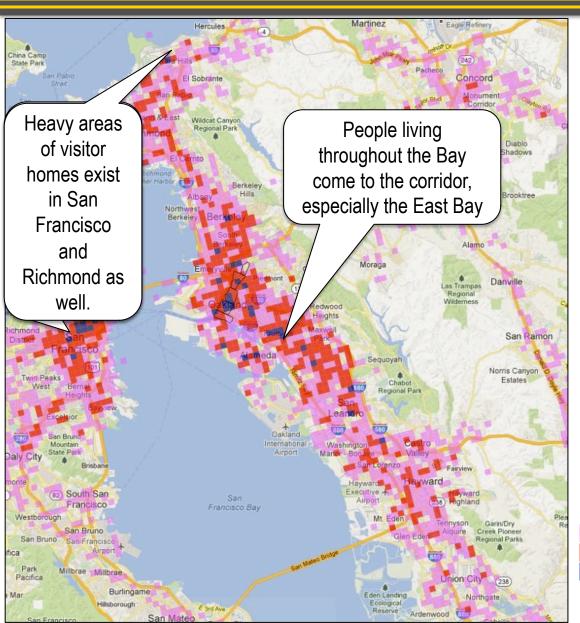
Home Locations of Corridor Users

Each colored square (about 0.25sq km) indicates that at least 50 people who live in the square visit the Broadway Corridor at least once during the month.



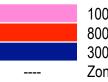
100-800 people/month 800-3000 people/month 3000-5500 people/month Zone boundaries

The Corridor Is a Cross Roads for the Bay Area (Home Locations for Each Monthly User)



Home Locations of Corridor Users (Zoomed In)

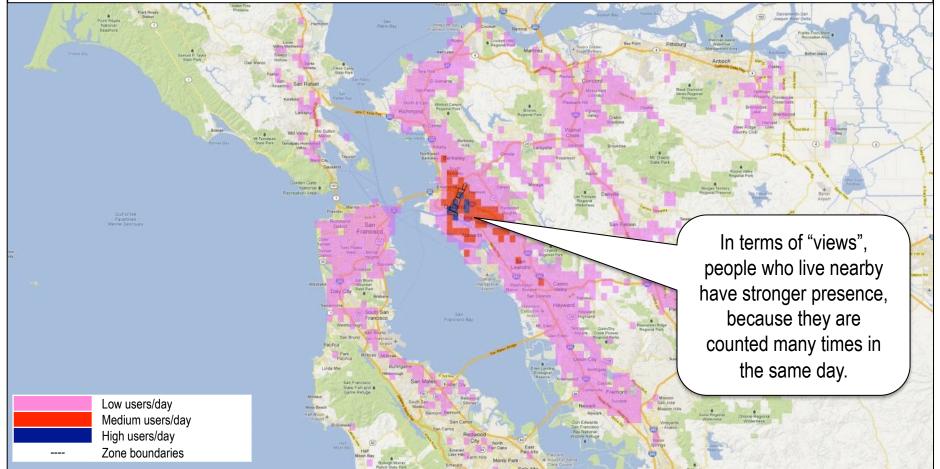
Each colored square (about 0.25sq km) indicates that at least 50 individuals who live in the square visit the Broadway Corridor at least once a month.



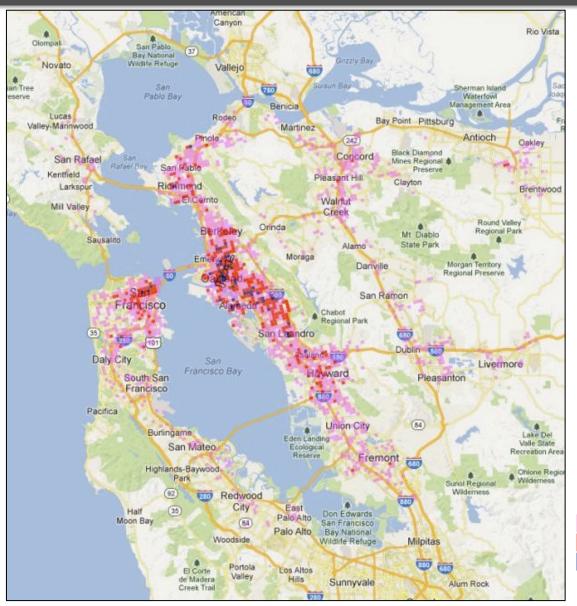
100-800 people/month 800-3000 people/month 3000-5500 people/month Zone boundaries

The Corridor is a Cross Roads for the Bay Area (Home Locations for Average Weekday Users)

Home locations of people who use the corridor on an average weekday. In this map, if a the same person uses the corridor twice a day, they are counted twice.

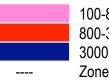


Work Locations: More Highly Concentrated than Home Locations



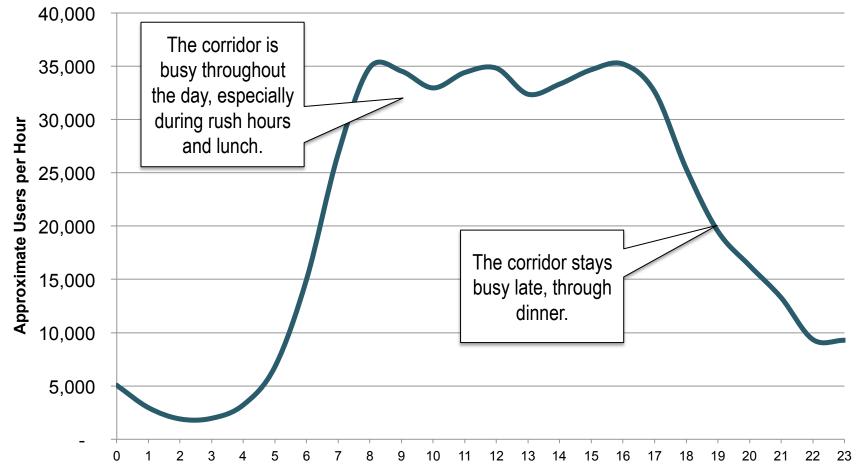
Work Locations of Corridor Users (Zoomed In)

Each colored square (about 0.25sq km) indicates that at least 50 individuals who work in the square visit the Broadway Corridor at least once a month.



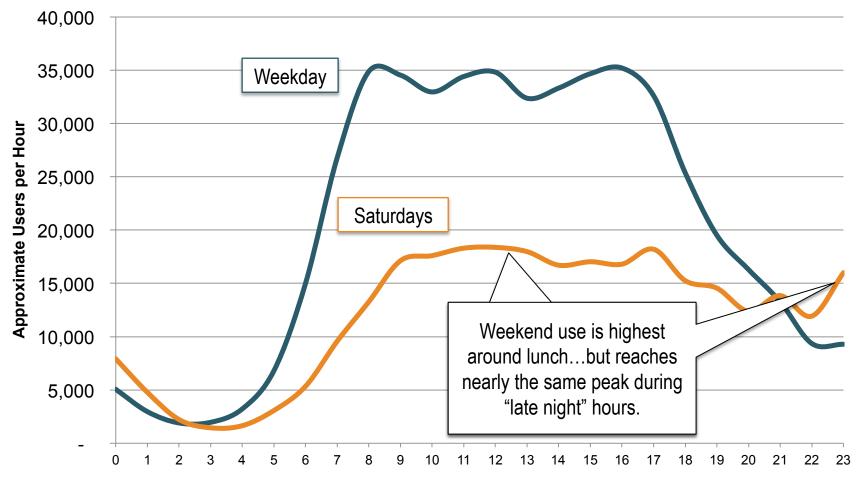
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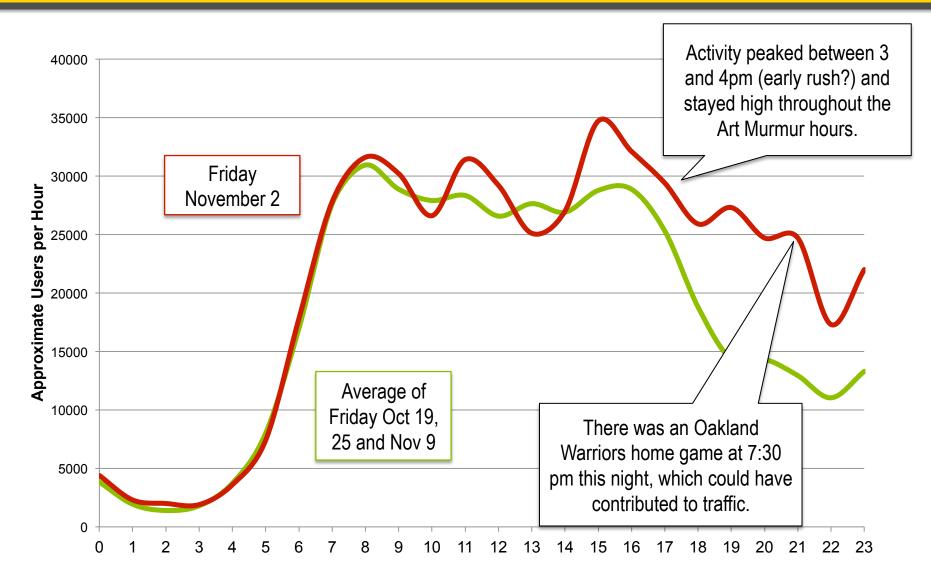


Saturdays: Activity is Concentrated around Midday and Late Night

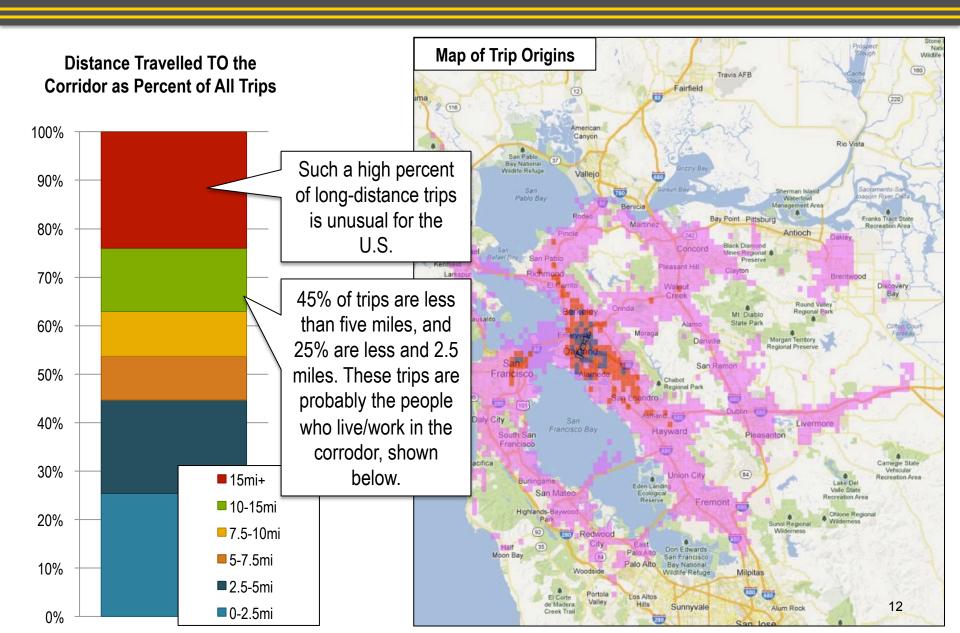
Average Weekday Individual Users who Stop in the Corridor Per Hour: Weekday Versus Saturday



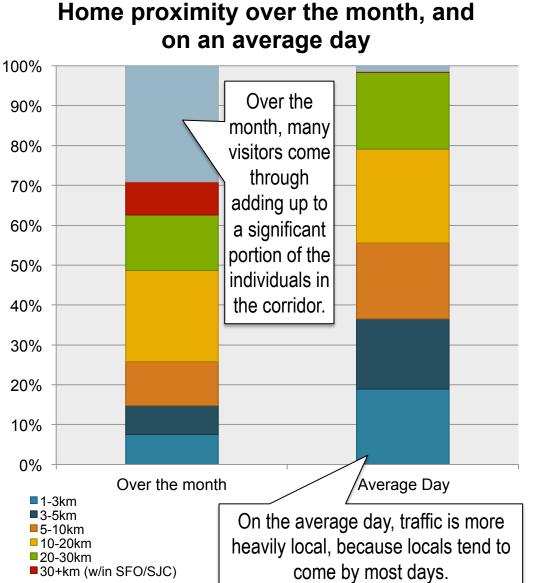
"First Friday" + Warriors: Coincided with a ~35% Bump Compared to Avg. Friday PM Activity



Travel to the Corridor: People Come from Very Near or Very Far



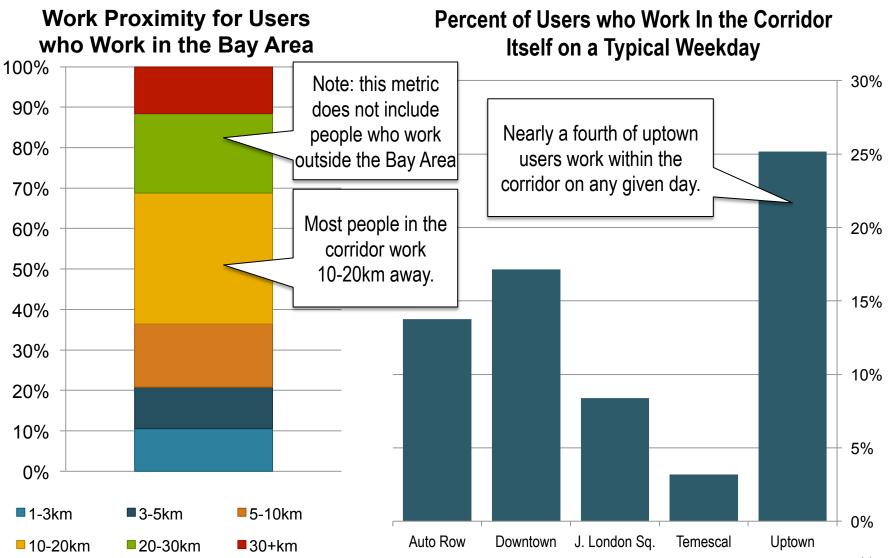
Home Proximity: Over the Month, Many Out-of-Towners Visit



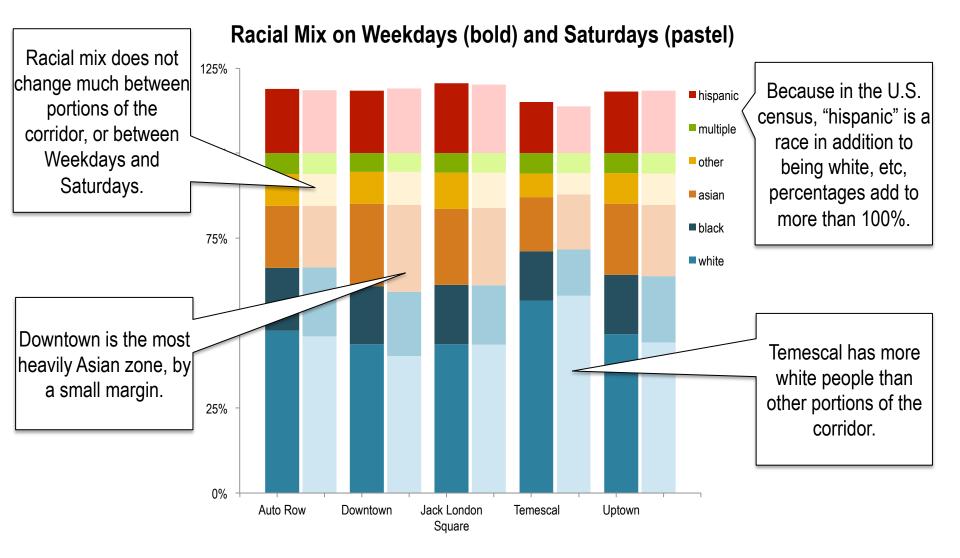
Top 20 Visitor Home Regions, in Order of Frequency

| 1. | SacramentoArden-ArcadeRoseville, | CA |
|-----|--------------------------------------|-----------|
| 2. | Stockton, CA | |
| 3. | Los Angeles-Long Beach-Santa Ana, C | A |
| 4. | Vallejo-Fairfield, CA | |
| 5. | Santa Cruz-Watsonville, CA | |
| 6. | New York-Northern New Jersey-Long Is | sland, NY |
| 7. | Washington-Arlington-Alexandria, VA | |
| 8. | San Diego-Carlsbad-San Marcos, CA | |
| 9. | Gardnerville Ranchos, NV | |
| 10. | Riverside-San Bernardino-Ontario, CA | |
| 11. | Chicago-Joliet-Naperville, IL-IN-WI | |
| 12. | Denver-Aurora-Broomfield, CO | |
| 13. | Seattle-Tacoma-Bellevue, WA | |
| 14. | Boston-Cambridge-Quincy, MA-NH | |
| 15. | Salinas, CA | |
| 16. | Madera-Chowchilla, CA | |
| 17. | Phoenix-Mesa-Glendale, AZ | |
| 18. | Portland-Vancouver-Hillsboro, OR-WA | |
| 19. | Red Bluff, CA | |
| 20. | Modesto, CA | |
| | | 13 |

Differences Between Zones: Work Proximity Varies Between Zones



Differences Between the Zones: Race Does not Vary Much Between Zones, Days



Differences Between the Zones: Income Does not Vary Much Between Zones, Days

